

Financial Highlights of Last Nine Years

(Rupees in thousand)

Particulars	Mar-03*	Jun-02	Jun-01	Jun-00	Jun-99	Jun-98	Jun-97	Jun-96	Jun-95
Sales	4,901,066	6,519,069	4,485,438	3,506,532	2,561,005	2,763,462	2,556,488	2,783,233	2,538,367
Gross profit	567,398	771,410	355,511	368,724	343,168	298,185	235,821	353,633	241,314
Profit before tax	475,832	656,154	294,728	290,498	239,305	158,179	19,902	215,886	120,869
Profit after tax	346,135	431,642	204,471	191,286	207,692	158,179	48,065	201,170	107,412
Share Capital	420,000	420,000	420,000	420,000	420,000	420,000	400,000	400,000	400,000
Shareholders' equity	1,702,052	1,502,917	1,260,275	1,139,804	1,032,518	908,826	792,647	744,582	583,412
Fixed Assets - Net	460,799	448,450	475,895	411,341	462,946	532,389	612,479	573,675	644,518
Total Assets	2,985,212	2,452,526	2,036,851	1,790,021	1,529,680	1,495,765	2,130,205	1,779,297	1,205,799
Units produced	6,113	8,001	5,824	4,744	3,926	4,070	3,944	4,548	4,840
Units sold	5,923	8,004	6,001	4,812	3,660	4,331	3,745	4,551	4,648
Dividend - Cash	35%	45%	20%	20%	20%	10%	-	10%	-
Dividend - Bonus	-	-	-	-	-	-	5%	-	-
Ratios									
Profitability:									
Gross profit margin	11.58%	11.83%	7.93%	10.52%	13.40%	10.79%	9.22%	12.71%	9.51%
Profit before tax	9.71%	10.07%	6.57%	8.28%	9.34%	5.72%	0.78%	7.76%	4.76%
Profit after tax	7.06%	6.62%	4.56%	5.46%	8.11%	5.72%	1.88%	7.23%	4.23%
Return to Shareholders:									
Return on Equity (BT)	29.69%	47.49%	24.56%	26.75%	24.65%	18.59%	2.59%	32.51%	20.72%
Return on Equity (AT)	21.60%	31.24%	17.04%	17.61%	21.40%	18.59%	6.25%	30.30%	18.41%
Earning per share (BT)-Rs.	11.33	15.62	7.02	6.92	5.70	3.77	0.50	5.40	3.02
Earning per share (AT)-Rs.	8.24	10.28	4.87	4.55	4.95	3.77	1.20	5.03	2.69
Activity:									
Sales to total assets - Times	1.64	2.66	2.20	1.96	1.67	1.85	1.20	1.56	2.11
Sales to fixed assets - Times	10.64	14.54	9.43	8.52	5.53	5.19	4.17	4.85	3.94
Liquidity:									
Current ratio - Times	1.94	2.13	2.03	2.13	2.16	1.66	1.14	1.17	0.91
Break up value per share-Rs.	40.52	35.78	30.01	27.14	24.58	21.64	19.82	18.61	14.59

* Represent nine months results.